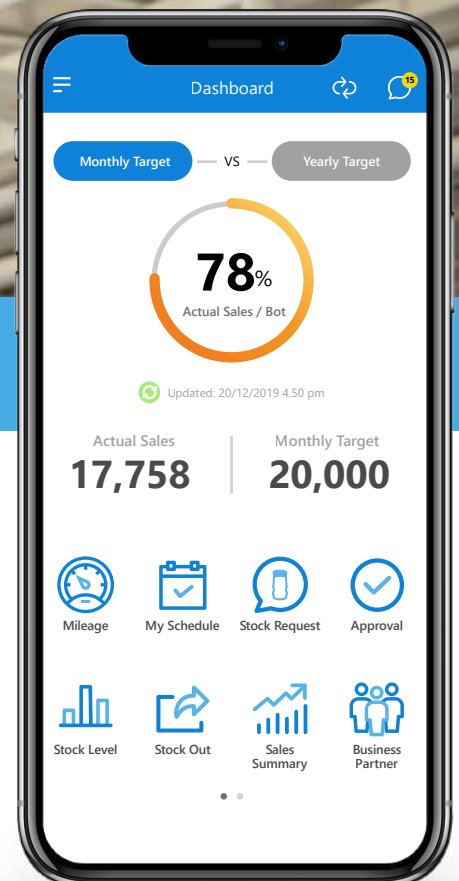# Sales Force Automation

Why Your Business Needs Sales Force Automation Software

The comprehensive field sales force automation solution provides exact knowledge of all daily sales activities real-time with enhanced visibility and timely business data that empowers every decision that optimize productivity, efficiency and extend market coverage.

Runs in IOS, Android, and Web

Dashboard

Monthly Target — VS — Yearly Target

78%
Actual Sales / Bot

Updated: 20/12/2019 4.50 pm

Actual Sales | Monthly Target
17,758 | **20,000**

Mileage | My Schedule | Stock Request | Approval

Stock Level | Stock Out | Sales Summary | Business Partner

How does Sales Force Automation Streamline in Your Sales Process?

Stock Request
Salesperson can request stock from warehouse via mobile app

Route Planning
Route upload and assign via excel sheet, route will be based on daily, weekly, and monthly route

Payment Collection
Outstanding invoices, receipts, payment collection, and payment information

Inventory Management
Goods Receive, Stock Transfer, Stock Take, and Inventory Adjustment

Salesman Scheduler
Daily tasks for salesperson such as stock checking, sales invoicing, daily reporting and more

Sales KPI
Salesperson to keep track of their sales target based on YTD and MTD Sales

Goods Exchange / Return
Allow to exchange or return goods to distributor with reason

Generating Reports
Allow to generate Inventory Reports, Sales Reports, and Financial Reports via web

Meeting and Appointment Scheduling
Scheduling the activity via Calendar, able to check-in and check-out to the location

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